

MARINE JOBS INFO-CARDS

In this pack you will find **12 marine job info cards** that introduce you to just some of the diverse career opportunities in the leisure, small commercial and Superyacht sectors. As a varied industry of **over 4400 companies** with a combined worth of nearly **£3 billion**, there is a wide variety of career opportunities that could suit you. You will find that each job fits into the life cycle of a vessel; from Design & Specification, Supply Chain, Build & Maintenance, Working Afloat to Shore Services.



**BRITISH
MARINE** 
LEADING THE INDUSTRY



**NAVAL ARCHITECT/
BOAT DESIGNER**



PROJECT MANAGER



BOATBUILDER



MARINE ENGINEER



**MARINE ELECTRONIC/
ELECTRICAL ENGINEER**



MARINE SURVEYOR

WHERE DO YOU FIT IN?



MARINA MANAGER




YACHT BROKER



**MARINE
INSURANCE BROKER**



**MARINE
SALES MANAGER**



CAPTAIN/ SKIPPER



**WATERSPORTS
INSTRUCTOR**

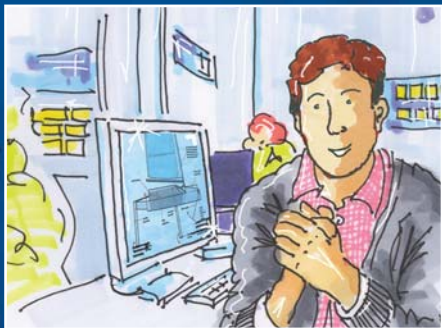
There is no set career path- people tend to specialise in particular areas and expand their experience, qualifications and ability over time.

There are several entry routes into the industry including Apprenticeships, College and University courses and transferable skills.

These cards are brought to you by British Marine, the membership organisation for the leisure, superyacht and small commercial marine sectors. To find a job and further careers information please visit Britishmarine.co.uk/careers

NAVAL ARCHITECT/ BOAT DESIGNER

MARINE
JOBS
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Creates and designs concepts for all types of boats, from small personal craft to large superyachts. Plans all parts of the boat from the outward appearance to complex ventilation systems.

Best bit: Seeing your creations take shape.

Salary: £25,000-£55,000.

Qualifications: Advanced training in engineering, drafting and computer-aided design is required plus a marine design or engineering degree.

Experience required: Relevant experience and related degree.

NAVAL ARCHITECT/ BOAT DESIGNER

MARINE
JOBS
INFO-CARDS

Qualities: Imaginative, ability to work with computer software, attention to detail, mathematical, hand drawing techniques with a creative flair.

Also consider: Marine engineer, Interior designer, Draughtsman.



To learn more about this job and others in the marine industry visit: britishmarine.co.uk/careers

PROJECT MANAGER



Leads and manages a project from start to finish, overseeing the build or refitting of a vessel. Manages staff, subcontractors and constantly liaises with the owner.

Best bit: Bringing the project to successful completion.

Salary: £30,000-£55,000

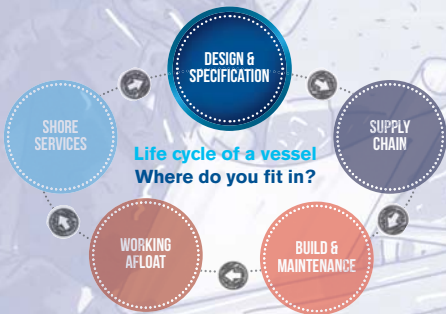
Qualifications: Advanced training in engineering and project management is required.

Experience required: Relevant project management experience and related degree.

PROJECT MANAGER

Qualities: Organised, relationship builder, planner, mathematical, ability to delegate, leads by example and customer focused.

Also consider: Purchasing Manager, Engineering Manager.



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BOATBUILDER



Builds and repairs all types of boats, from small personal craft to large superyachts. Experienced boat builders may also design vessels or assist naval architects.

Best bit: Top quality tool kit.

Salary: £25,000-£35,000.

Qualifications: Advanced training in boatbuilding is required. 5+ GCSEs A*- C to include Maths and English plus resistant materials or relevant science, City & Guilds Level 3 Boat Building.

Experience required: Relevant experience, apprenticeship or degree.

BOATBUILDER

Qualities: Good hand skills, attention to detail, mathematical, focused, motivated, ability to listen and take instruction.

Also consider: Marine Engineer, Shipwright, Joiner, Laminator.



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MARINE ENGINEER



Responsible for installation and repair of onboard electrical, environmental and propulsion systems focusing primarily on internal systems.

Best bit: Playing with engines.

Salary: £25,000-£60,000.

Qualifications: 5+ GCSEs A*- C to include Maths and English plus resistant materials or relevant science, City & Guilds Level 2 & 3 in Marine Engineering, NVQ Level 2 & 3 in Marine Engineering.

Experience required: Relevant experience, apprenticeship or degree.

MARINE ENGINEER

Qualities: Practical, problem solving, mathematical, technical flair, clear focus with a good work ethic.

Also consider: Marine Electrical Engineer, Boatbuilder, Ships Engineer, Sales Engineer, Flotilla Engineer, Superyacht Engineer.



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MARINE ELECTRONIC/ ELECTRICAL ENGINEER

MARINE
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Responsible for installing, maintaining, servicing and repairing all electrical and electronics systems. Electronic Engineers study, design and oversee production of electronic equipment.

Best bit: Lots of cool gadgets.

Salary: £25,000-£45,000.

Qualifications: 5+ GCSEs A*- C to include Maths and English plus a technology or relevant science, City & Guilds Level 2 & 3 in Marine Engineering (Marine Electrical), NVQ Level 2 & 3 in Marine Engineering (Marine Electrical). BMET & NMEA Qualifications.

MARINE ELECTRONIC/ ELECTRICAL ENGINEER

MARINE
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Experience required: Relevant experience, apprenticeship or degree.

Qualities: Methodical, problem solver, clear focus, technical flair with a good work ethic.

Also consider: Marine Electrician, V Sat Engineer.



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MARINE SURVEYOR



Inspects and examines boats and equipment on board to report on their condition. This can be in line with the sale of a yacht or following damage for an insurance claim.

Best bit: Get to work on a variety of boats.

Salary: £25,000-£55,000.

Qualifications: A degree in Yacht Production and Surveying or other relevant course.

Experience required: Strong technical understanding of construction of yachts. Usually degree level qualified.

MARINE SURVEYOR

Qualities: Attention to detail, methodical approach, ability to build relationships and create reports.

Also consider: Project Manager, Naval Architect.



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MARINA MANAGER



Manages the marina, operations and employees, ensuring the smooth running of all aspects of the marina.

Best bit: Working outside.

Salary: £20,000-£45,000.

Qualifications: Strong understanding of facilities management, usually degree level qualified. A Certified Marina Manager's qualification is desirable.

Experience required: Relevant experience or working your way up, an understanding of boats and marina users will be useful.

MARINA MANAGER

Qualities: Ability to lead and multi task, good with people, ability to delegate, good planner and customer focused.

Also consider: Harbour Master, Dock Master, Facilities Manager.



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YACHT BROKER



Sells new and second hand boats on behalf of an owner. Finds potential buyers and manages the entire sale, earning a commission from the owner.

Best bit: Will be in, on or around boats all the time.

Salary: £30,000-£60,000.

Qualifications: Sales training, specific broker qualifications.

Experience required: A good understanding of boats, good sales skills, excellent customer service skills.

YACHT BROKER

Qualities: Good with people, selling skills, understanding customer needs with the ability to negotiate.

Also consider: Charter Broker,
New Boat Sales Executive.

SHORE
SERVICES

DESIGN &
SPECIFICATION

SUPPLY
CHAIN

BUILD &
MAINTENANCE

WORKING
AFLOAT

Life cycle of a vessel
Where do you fit in?

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MARINE INSURANCE BROKER

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Works with the owner of the boat to find them the best insurance price possible in the event they need to make a claim if the boat gets damaged or stolen.

Best bit: Get to talk about boats all day.

Salary: £30,000-£50,000 (Basic + Commission).

Qualifications: Insurance related qualifications.

Experience required: A good understanding of boats with strong sales & negotiation skills.

MARINE INSURANCE BROKER

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Qualities: Understanding customer needs, analytical researcher with ability to communicate advice effectively.

Also consider: Loss Adjustor, Insurance Executive.



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MARINE SALES MANAGER

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Sells products and parts that maintain all types of vessels to boat owners. A marine trade sales manager could work all over the UK or overseas visiting customers to increase sales using a sales plan to achieve ambitious sales and profit targets.

Best bit: Can sell a large range of boat products at any one time.

Salary: £32,000-£50,000.

Qualifications: Relevant sales qualifications.

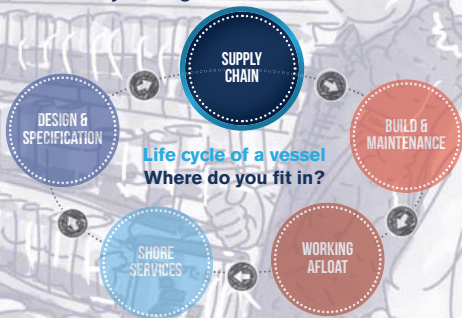
Experience required: Good sales skills, good technical knowledge of products.

MARINE SALES MANAGER

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Qualities: Selling skills, good negotiator, people person, attention to details, enjoys travel with a good customer focus.

Also consider: Sales Executive, Sales Director, Account Manager, Chandlery Manager.



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CAPTAIN/ SKIPPER



In charge of the yacht and all the crew for all types of boats, from flotilla and charter yachts to large superyachts and commercial vessels.

Best bit: In charge of the vessel and travel.

Salary: £500 - £2000+ per month

Qualifications: RYA Yachtmaster (Commercially Endorsed), MCA Master 200 - MCA Master 3000, BML Tier 1 & Tier 2.

Experience required: Dependent on the size & type of vessel, you will need a combination of qualifications and time at sea, building up your practical experience.

CAPTAIN/ SKIPPER

Qualities: Effective leader, ability to communicate, practical mind, excellent customer service, good problem solver who enjoys travel.

Also consider: Passenger Boat Skipper, Delivery Skipper, Yacht Instructor, Deck Officer.

WORKING
AFLOAT

SHORE
SERVICES

BUILD &
MAINTENANCE

Life cycle of a vessel
Where do you fit in?

SUPPLY
CHAIN

DESIGN &
SPECIFICATION

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WATERSPORTS INSTRUCTOR

MARINE
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Teaching sail and power skills to children and adults of all abilities in the UK or overseas, including running RYA courses.

Best bit: Seeing your students improve and working in stunning locations.

Salary: £350 - £2000 a month (inc extras).

Qualifications: RYA Dinghy Instructor, RYA Start Windsurfing Instructor, BCU UKCC Level 2 Coach, RYA Powerboat Instructor, RYA Yachtmaster, RYA Cruising Instructor, Inland crew & helmsman's instructor.

Experience required: None, but any other teaching or instructing experience will help.

WATERSPORTS INSTRUCTOR

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Qualities: Patience, ability to communicate effectively, considerate, imaginative, gives instruction effectively, friendly with a good work ethic.

Also consider: Waterfront Assistant, Waterfront/Beach Manager, Sail Training, Flotilla Skipper.



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